

Message Text

UNCLASSIFIED

PAGE 01 STATE 123982
ORIGIN COME-00

INFO OCT-01 ARA-10 ISO-00 EB-07 /018 R

DRAFTED BY COMM/BIC/OED/SIPS/FECROSLEY/SG
APPROVED BY EB/OCA/CM/JJREILLY
COMM/BIC/OED/SIPS/SSLEON
COMM/BIC/OED/OBOD/RECOHEN

-----290311Z 112579 /61

R 280129Z MAY 77
FM SECSTATE WASHDC
TO AMEMBASSY GUATEMALA

UNCLAS STATE 123982

E.O. 11652; NA

TAGS: BEXP, GT

SUBJ: PRODUCT OPPORTUNITY - ELECTRICAL DISTRIBUTION
AND TRANSMISSION EQUIPMENT

REF: 10 FAM 160

1. STRATEGIC INDUSTRIAL PRODUCT SALES GROUP (SIPS)
USDOC RECEIVED INQUIRY FROM GENERAL ELECTRIC CONCERN-
ING INDE 111 MILLION DOLLAR POWER PROJECT FUNDED BY
WORLD BANK AS ANNOUNCED MAY 19, 1977.
2. SIPS WOULD APPRECIATE NORMAL POST REPORTING PER REF
INSTRUCTION AND REQUEST POST INQUIRE INTO SCHEDULE OF
TENDER RELEASES, PREQUALIFICATION REQUIREMENTS AND NEED FOR
SUPPLIER CREDITS.
3. WE UNDERSTAND LEHMEYER A GERMAN CONSULTING FIRM HAS
BEEN SELECTED AND POST MAY WISH TO MEET WITH THEIR LOCAL
MANAGER IN GUATEMALA CITY TO INQUIRE IF LEHMEYER (OR INDE)
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WOULD LIKE TO RECEIVE MANUFACTURERS LITERATURE FROM U.S.
SUPPLIERS OF POWER TRANSMISSION EQUIPMENT.

4. POST MAY ALSO INQUIRE OF UPCOMING 120 KM TRANSMISSION
LINE AND OUTLINE FOR SIPS ITS TECHNICAL PARAMETERS AND
SCHEDULE.

5. OF INTEREST ALSO IS NEEDS FOR COMMUNICATION EQUIPMENT, SUPERVISORY CONTROL AND DATA ACQUISITION (SCADA) EQUIPMENT, AND INSTALLATION EQUIPMENT.

6. FYI: AS A GERMAN BASED CONSULTANT, LEHMEYER WOULD BE WELL ADVISED TO SEE THAT SPECIFICATIONS WOULD ALSO INCLUDE U.S. REFERENCE STANDARDS (E.G. NEMA, ANSI, ASTM, IEEE, ASME, ETC.) FOR THE BEST INTEREST OF ITS CLIENT. POST MAY WISH TO INQUIRE INTO THIS.

7. SIPS WILL DISSEMINATE YOUR FINDINGS IMMEDIATELY ON RECEIPT. VANCE

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NNN

Message Attributes

Automatic Decaptioning: X
Capture Date: 01-Jan-1994 12:00:00 am
Channel Indicators: n/a
Current Classification: UNCLASSIFIED
Concepts: n/a
Control Number: n/a
Copy: SINGLE
Sent Date: 28-May-1977 12:00:00 am
Decaption Date: 01-Jan-1960 12:00:00 am
Decaption Note:
Disposition Action: n/a
Disposition Approved on Date:
Disposition Case Number: n/a
Disposition Comment:
Disposition Date: 01-Jan-1960 12:00:00 am
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
Document Number: 1977STATE123982
Document Source: CORE
Document Unique ID: 00
Drafter: BIC/OED/SIPS/FECROSLEY/SG
Enclosure: n/a
Executive Order: N/A
Errors: N/A
Expiration:
Film Number: D770192-0320
Format: TEL
From: STATE
Handling Restrictions: n/a
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Legacy Key: link1977/newtext/t1977056/aaaaaewe.tel
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Litigation History:
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Message ID: b7a2a494-c288-dd11-92da-001cc4696bcc
Office: ORIGIN COME
Original Classification: UNCLASSIFIED
Original Handling Restrictions: n/a
Original Previous Classification: n/a
Original Previous Handling Restrictions: n/a
Page Count: 2
Previous Channel Indicators: n/a
Previous Classification: n/a
Previous Handling Restrictions: n/a
Reference: n/a
Retention: 0
Review Action: RELEASED, APPROVED
Review Content Flags:
Review Date: 22-Mar-2005 12:00:00 am
Review Event:
Review Exemptions: n/a
Review Media Identifier:
Review Release Date: n/a
Review Release Event: n/a
Review Transfer Date:
Review Withdrawn Fields: n/a
SAS ID: 2528536
Secure: OPEN
Status: NATIVE
Subject: PRODUCT OPPORTUNITY - ELECTRICAL DISTRIBUTION AND TRANSMISSION EQUIPMENT
TAGS: BEXP, GT
To: GUATEMALA
Type: TE
vdkgvwkey: odbc://SAS/SAS.dbo.SAS_Docs/b7a2a494-c288-dd11-92da-001cc4696bcc
Review Markings:
Margaret P. Grafeld
Declassified/Released
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